

FY 2014 Budget Work Session

Revenues/Expenditures

March 4, 2013



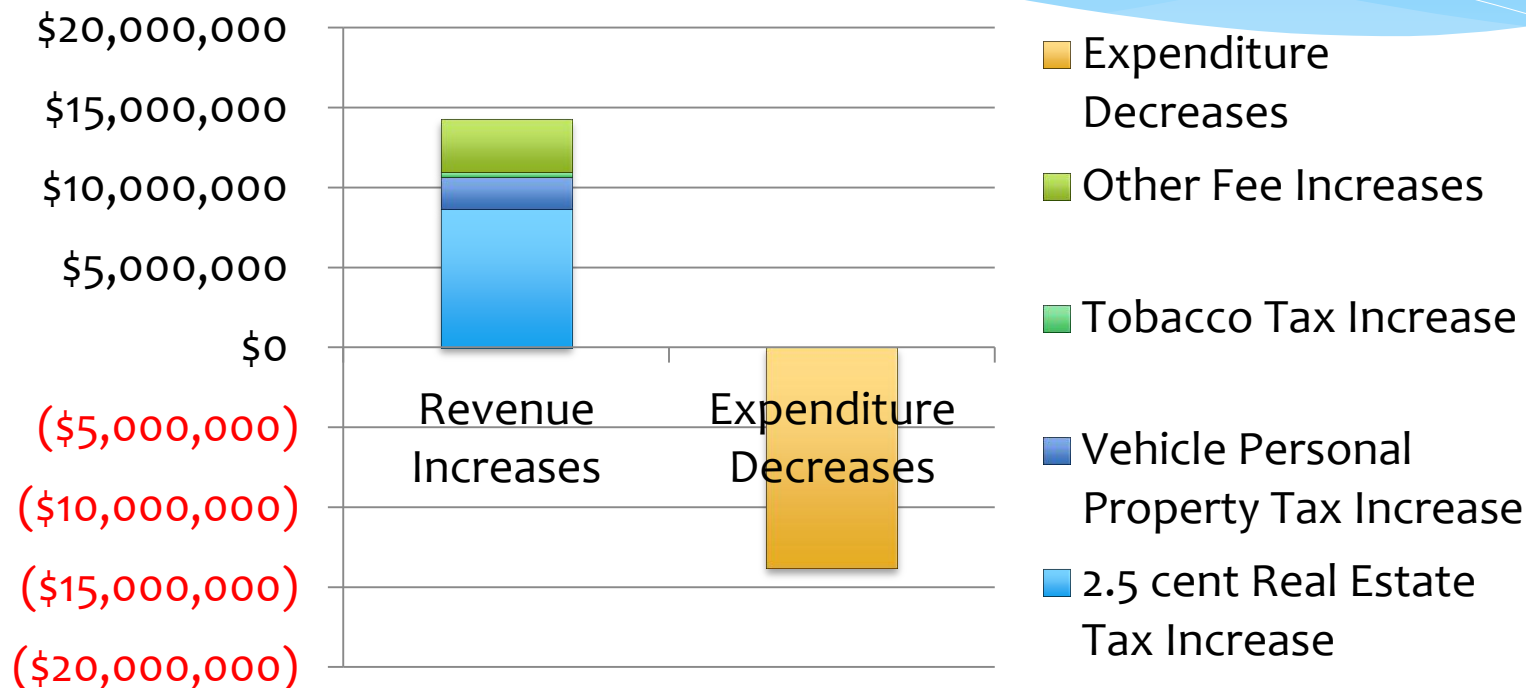
City of Alexandria, Virginia **PROPOSED OPERATING BUDGET**



— FISCAL YEAR 2014 —

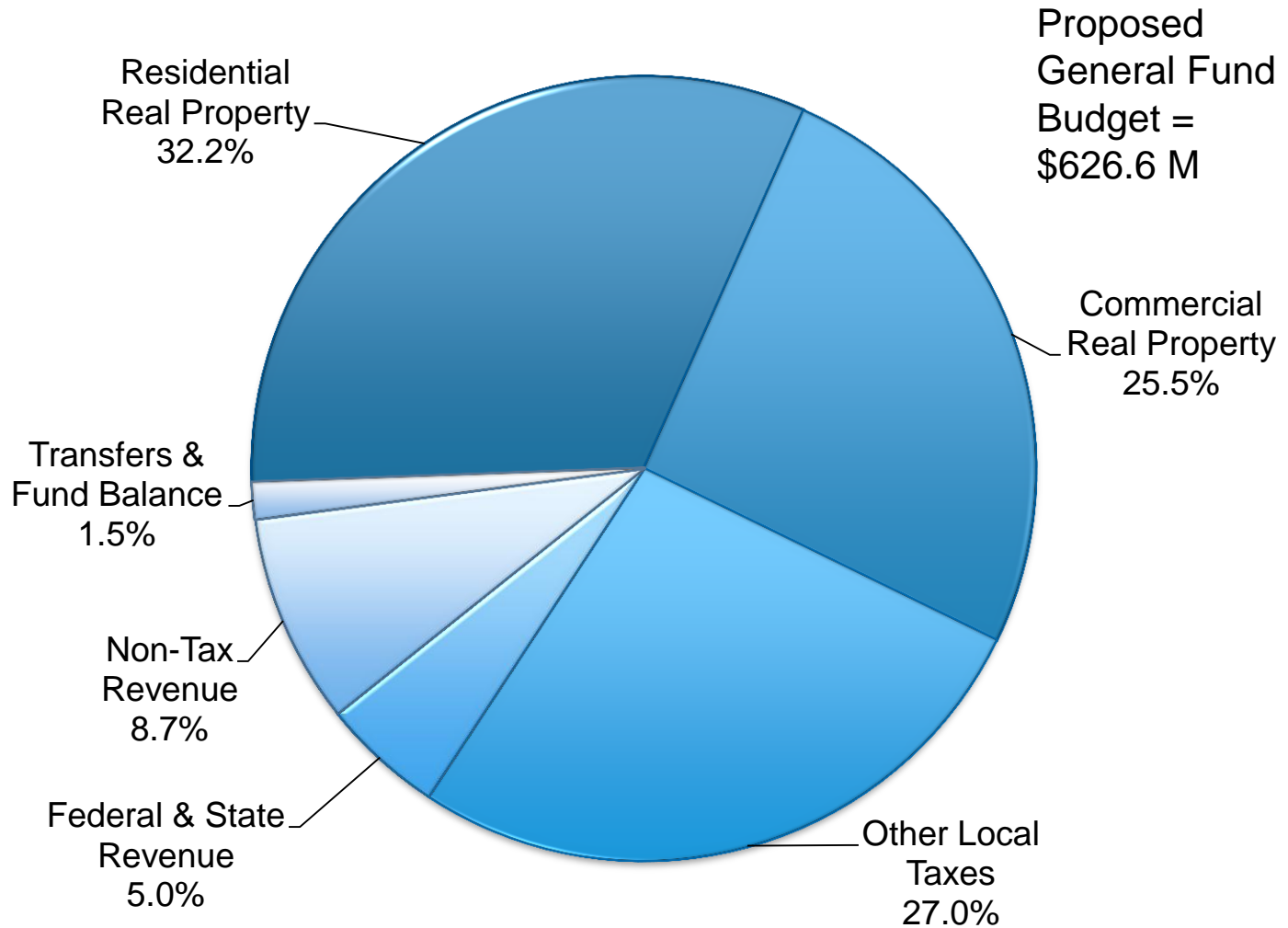
JULY 1, 2013 – JUNE 30, 2014

Balanced Approach to Address Budgetary Gap



Includes only new tax and fee revenues used to balance the \$30.5M budgetary gap; does not include base revenue growth, aid to state repeal, or additional 3.0 cent real estate tax rate increase for cash capital.

Revenue Overview





Revenue Breakdown

Revenue Category	FY 2013 Approved	FY 2013 Projected	FY 2014 Proposed
Residential Real Property	185.0	190.3	202.0
Commercial Real Property	148.9	153.2	160.0
Other Local Taxes	162.4	163.9	169.4
Federal & State Revenue	53.6	53.5	54.4
Non-Tax Revenue	29.3	29.2	31.5
Transfers & Fund Balance	8.7	1.9	9.3
Total Revenue	587.9	591.9	626.6

Revenue Changes

(General Fund Only)



FY 2013 Adopted Budget	= \$587.9M
FY 2014 Adjustments to Tax Base (what we knew in December)	+ \$10.0M
Revenue Increases Based on Growth in Tax Base or Other Adjustments (since December)	+ \$3.4M
▪ Includes \$0.6M Indirect Cost Allocation	
Local Aid to the State Repeal	+ \$1.1M
Other Tax/Fee Revenue Changes	
▪ ACVA Advertising Impact (Sales, Transient, Meals)	+ \$0.5M
▪ Fire Permits & Inspections Fee Increases	+ \$0.3M
▪ Increases in Parking Meter Hours, Garage Rates & Enforcement	+ \$1.3M
▪ Revenue from Compliance Positions (Finance/Real Estate)	+ \$0.3M
▪ Development Fee Increases and Alignment of Fees for Services Received	+ \$0.5M
▪ Recreation & Marina Fee Increases	+ \$0.3M
▪ Commercial Refuse Fee	+ \$0.1M
▪ Solid Waste Household Rate <u>Reduction</u>	- \$0.4M
Revenue Increases Based on Change in Tax Rate	
▪ Real Estate Tax Rate Increase of 2.5 cents	+ \$8.6M
▪ Real Estate Tax Rate Increase of 3.0 cents for cash capital investments	+ \$10.5M
▪ Motor Vehicle Personal Property Tax Rate Increase (\$4.75 to \$5.00)	+ \$2.0M
▪ Tobacco Tax Increase (\$0.80 to \$0.90 per pack)	+ \$0.3M
FY 2014 Proposed Budget	= \$626.6M

Where are the Tax Rate/Fee Increases Going?



Real Estate Tax for Schools and Capital

2.5
cents
(\$8.6M)

- \$6.0M, Schools
- \$2.1M, Cash Capital/Debt Service
- \$0.5M, Transit (DASH/WMATA) Operating Increases

3.0
cents
(\$10.5M)

- \$10.5M, Additional Cash for Capital Investments

Base Revenue Growth; User Fee Increases for Core Services

Fee Increases
(\$5.6M)
&
Base Revenue
Growth
(\$13.4M)

- \$9.9M Cash Capital/Debt Service
- General Government Operations

Vehicle Personal Property Tax for Transit

25 cents
(\$2.0M)

- \$2.0M, Transit (Dash/WMATA) Operating Increases



Real Estate Property Tax Rate

Comparison to Other Jurisdictions

	Alexandria	Arlington County	Fairfax County	Loudoun County	Prince William County
Residential Property	\$1.053	\$1.003	\$1.131	\$1.230	\$1.278
Commercial Property	\$1.053	\$1.128	\$1.256	\$1.230	\$1.278

Rate per \$100 of Assessed Value

- Arlington County includes a 3.2 cent proposed increase; rate also includes a 0.6 cent stormwater levy
- Fairfax County includes a 2.0 cent proposed increase on all property and a 1.5 cent additional increase on commercial property; rate includes a 2.0 cent stormwater levy, a 1.5 cent leaf collection levy, and a 0.1 cent pest management levy
- Loudoun County includes a 0.5 cent proposed reduction
- Prince William County includes a 0.008 cent proposed reduction; rate also includes a 7.44 cent fire levy and a 0.25 cent gypsy moth rate

Average Impact Real Estate Tax Rate



2013 CY Impact



Real Property	2012 (CY) Avg. Tax Bill (A)	Assessment Increase % (B)	Assessment Increase only \$ (C)	2.5 Cents Rate only (D)	3.0 Cents Rate only (E)	2013 (CY) Average Tax Bill (includes assessment increase and 5.5 cent tax rate increase) (F) (A+C+D+E=F)
Residential Real Estate	\$4,571	2.72%	\$126	\$118	\$141	\$4,956
Single Family Average	\$6,314	2.97%	\$188	\$163	\$195	\$6,860
Condo Average	\$2,672	2.22%	\$59	\$68	\$83	\$2,882
Commercial Average*	\$53,643	4.15%	\$2,226	\$1,400	\$1,679	\$58,948

* Commercial Average increase excludes non-locally assessed public service corporations, which decreases by -23.43% due to the GenOn plant closure.

2012 (CY) Rate = \$0.998; 2013 (CY) Proposed Rate = \$1.053

Motor Vehicle Personal Property Tax



Comparison to Other Jurisdictions

	Alexandria	Arlington County	Fairfax County	Loudoun County	Prince William County
Residential Property	\$5.00	\$5.00	\$4.57	\$4.20	\$3.70

Rate per \$100 of Assessed Value

Average Impact

Motor Vehicle Personal Property Tax



Assessment	\$5,000	\$10,000	\$18,000	\$25,000	\$32,000
Taxpayer Owes Current	\$93	\$186	\$333	\$608	\$940
Taxpayer Owes Proposed	\$93	\$186	\$405	\$700	\$1,050
Impact	\$0	\$0	\$72	\$92	\$110

Proposed Increase from \$4.75 to \$5.00/ \$100 of AV

Refuse Collection Fees



- Residential fee reduced by \$20, from \$336 to \$316 due to reduced waste disposal costs
- Commercial fee increased from \$217 to \$316 per unit of service
- Within new fee, expanded brush collection, mulching and yard waste/grass recycling services

Refuse Collection Fees



Comparison to Other Jurisdictions

	Alexandria	Arlington County	Fairfax County	Loudoun County	Prince William County
Residential Refuse	\$316.00	\$293.76	\$345.00	NA	NA

Fee Per Household Per Year

- Commercial refuse collection not provided by neighboring jurisdictions (Alexandria provides for 320 commercial customers)

Cigarette Tax



- Rate increase from 80 cents per pack to 90 cents
- Generates \$334,000 in additional revenue

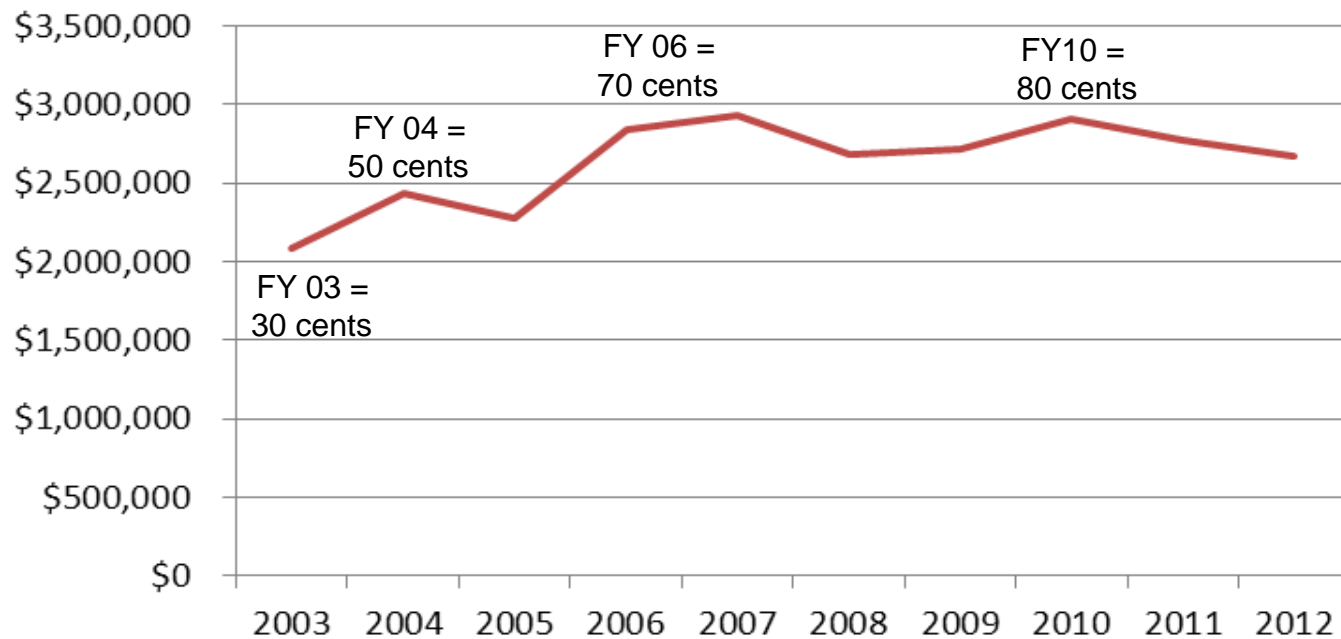
Comparison to Other Jurisdictions

	Alexandria	Arlington County	Fairfax County	Loudoun County	Prince William County
Cigarette Tax Rate Per Pack	\$0.90	\$0.30	\$0.30	\$0.00	\$0.00

Cigarette Tax



Tobacco Revenue



Development Fees

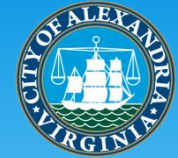


- Increased fees correlate with expansion of the Permit Center
- Expanded Permit Center will consolidate more City review functions for greater customer service

Entitlement Process Development Review Fees (P&Z)

	<i>Current Fee</i>	<i>Proposed Fee</i>
DSUP/DSP:	\$2000 plus \$10 per 100 s.f., \$30,000 cap	\$2200 plus \$12 per 100 s.f., \$60,000 cap
CDD:	\$2000 plus \$10 per 100 s.f., \$30,000 cap	\$2200 plus \$12 per 100 s.f., \$60,000 cap
TMP SUP:	\$100 per 1000 s.f., \$30,000 cap	\$120 per 1000 s.f., \$60,000 cap
FSP:	\$3000 plus \$12 per 100 s.f., \$30,000 cap	\$3300 plus \$15 per 100 s.f., \$60,000 cap

Development Fees



Entitlement Process Development Review Fees – Typical Projects

	Alexandria Proposed	Arlington	Fairfax	Montgomery County
Project 1(a): DSUP/FSP 250,000 s.f., mixed use residential	\$73,000.00	\$108,614.00	\$81,883.00	\$162,500.00
Project 1(b): MPA/REZ/CDD/TMP/DSUP/FSP 250,000 s.f., mixed use residential	\$141,456.00	\$143,739.00	\$83,863.00	\$163,200.00
Project 2(a): DSUP/FSP 450,000 s.f., office	\$116,200.00	\$231,507.00	\$85,430.00	\$285,001.00
Project 2(b): MPA/REZ/CDD/TMP/DSUP/FSP 450,000 s.f., office	\$232,789.00	\$266,632.00	\$85,432.00	\$289,500.00
Note: Projects over 467,000 s.f. will reach the proposed cap of \$60,000 per application in Alexandria and therefore will not go higher as the project gets bigger. In the other jurisdictions, as the project size increases the fee continues to increase.				



Development Fees

Building & Trade Permit Fees – Typical Projects*

	Alexandria Proposed	Arlington	Fairfax	Montgomery County
Project 3: 3,000 s.f. residential	\$3,564.54	\$3,700.78	\$1,643.80	\$3,954.00
Project 1: (same as #1 above) 250,000 s.f., mixed use residential	\$518,301.64	\$614,078.02	\$238,824.00	\$612,784.70

* Fee basis changed from estimated value to square footage

Total Development Fee For a Typical Project

	Alexandria Proposed	Arlington	Fairfax	Montgomery County
Project 1(a): DSUP/FSP 250,000 s.f., mixed use residential	\$591,301.64	\$722,692.02	\$320,707.00	\$775,284.70
Project 1(b): MPA/REZ/CDD/TMP/DSUP/FSP 250,000 s.f., mixed use residential	\$659,757.64	\$757,817.02	\$322,687.00	\$775,984.70

Fire Prevention & Life Safety Systems Fees



Comparison to Other Jurisdictions

	Alexandria - Current Rate	Alexandria - Proposed Rate	Arlington County	Fairfax County
Fire System Re- testing (per hr, per inspector)	\$112	\$125	\$130	\$128
Cancellations (per hr, per inspector)	*	\$125	\$130	\$128
Fire Prevention Permit Inspections (per inspection)	\$175	\$200	\$85	\$125
Re-inspections (per hr, per inspector)	**	\$125	\$130	\$128
Faulty Alarms (per hr, per inspector)	\$0	\$125	\$130	\$128
Private Hydrants (per hr, per inspector)	\$0	\$125	NA	NA

* Current rate is \$175 per inspection

** Current rate is \$62.50 per inspection

Parking Rates

Off-street parking only (ie garages and lots)



Parking Facility	Address	Current Employee Monthly Rate	Proposed Employee Monthly Rate	Existing Public Monthly Rate	Proposed Public Monthly Rate	Existing "After 5pm " Maximum	Proposed "After 5pm " Maximum
Courthouse Garage	111 S. Pitt St.	\$75	\$90	\$135	\$170	\$2	\$4
Market Sq Garage	108 N. Fairfax Street	\$75	\$90	\$135	\$170	\$2	\$4
Thompson's Alley Garage	10 Thompson's Alley	\$75	\$90	\$105	\$135	\$4.50	No Change
Union Street Garage	220N. Union Street	\$75	\$90	\$145	\$170	\$4.00	No Change
Cameron-St Asaph Lot	210 N. St. Asaph St.	\$75	\$90	\$125	\$155	\$2.50	\$4
Henry St. Lot	112 S. Henry St.	N/A	N/A	\$80	\$100	\$2.50	\$4
Patrick St. Lot	120 N. Patrick St.	N/A	N/A	\$80	\$100	N/A	N/A
Pitt-Oronoco Lot	500 N. Pitt St.	\$25	\$30	N/A	N/A	N/A	N/A

Parking Rates

Off-street parking only (ie garages and lots)



Comparison to Other Jurisdictions

	Alexandria - Current Rate	Alexandria - Proposed Rate	Arlington County
Hourly Rate	\$2.00	\$2.50	\$1.00
Maximum Daily Rate	\$8.00	\$10.00	\$10.00
Monthly Rate	\$125.00	\$160.00	\$145.00
Market Square After Hours	\$2.00	\$4.00	X
Employee Parking	\$70.00	\$90.00	NA

Recreation Fees



	Alexandria - Current Rate	Alexandria - Proposed Rate
Therapeutic Recreation Fee	Various fees proposed for 20% increase	
Youth Sports Fee	\$40	\$50
Summer Out of School Time	\$50	\$100
Out of School Time (annual fee)	\$250	\$300
Learn to Swim Fees	\$12	\$13
Chinquapin Fees	Across the board increase for various fees to increase cost recovery	

Other Fees



- Reserved Parking \$10 per space
 - From \$30 to \$40 for metered spaces
 - From \$20 to \$30 for non-metered spaces
- Impound Lot
 - Service charge from \$80 to \$90
 - Storage fee from \$40 to \$50 per day
- Excavation Permits from \$200 to \$250 per city block per month

Other Fees

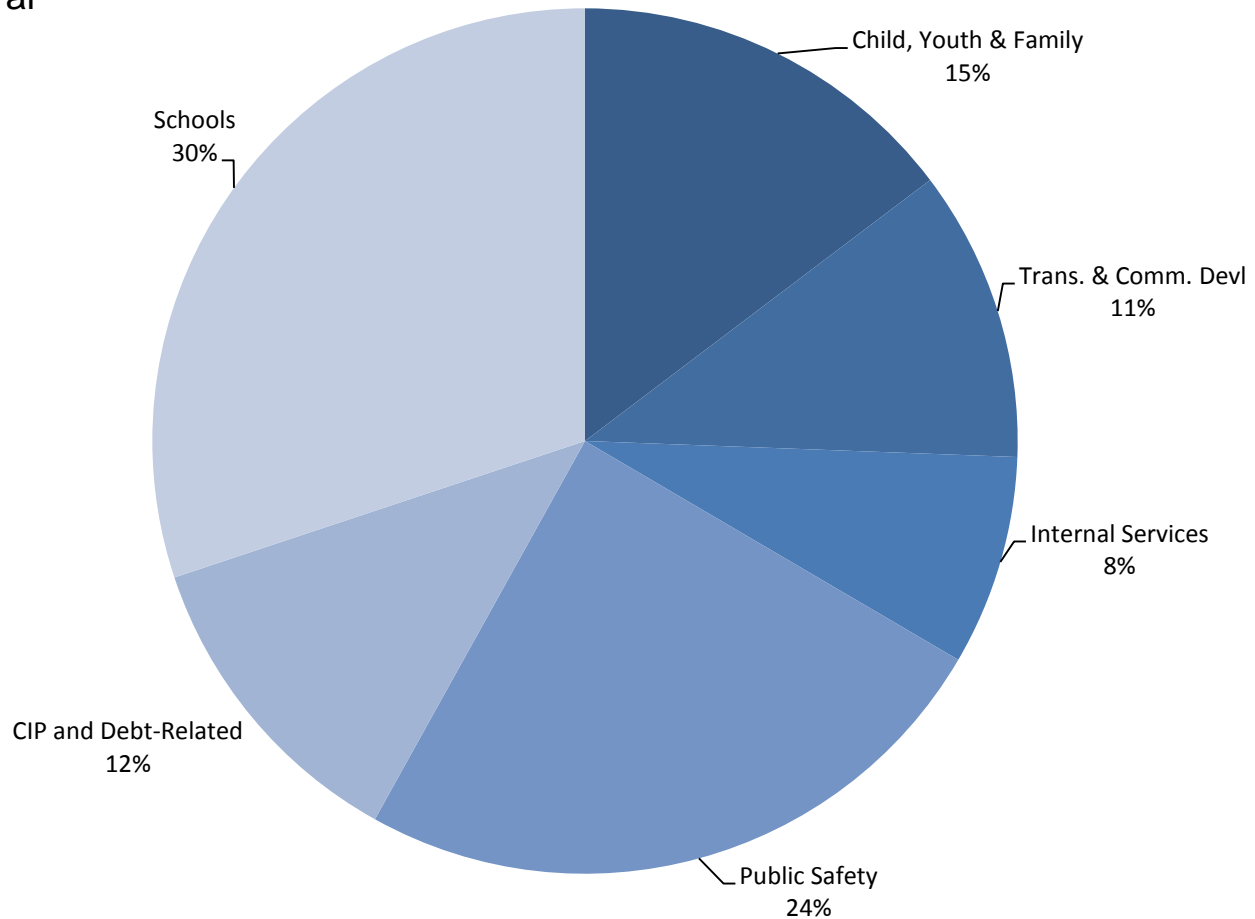


- Farmer's Market
 - From \$35 for 10 months to \$45 for 12 months
- Mulch Delivery from \$40 to \$50 per load
- Multi-family Sewer Connection fees – February Council Action to 90% of Single Family Rate
 - From 50% = \$4,201
 - To 90% = \$7,562
- Marina Fees – February Council Action

Expenditure Changes

FY 2014 General Fund Expenditures

Proposed General
Fund Budget
= \$626.6M



How did we close the gap?

Expenditure Changes from FY 2014
(General Fund Only)



■ FY 2013 Budget	= \$587.9M
■ Maintain Current Services/Previous Commitments	+ \$26.7M
— Personnel	\$14.1M
— Non-Personnel	\$0.5M
— Cash Capital/Debt Service	\$12.1M
■ ACPS Request	+ \$9.2M
■ Transit Increase (DASH and WMATA)	+ \$4.6M
■ FY 2014 Preliminary Budget	= \$628.4M
■ Expenditure Reductions	- \$8.5M
■ ACPS Non-Enrollment Change (Requested vs. Proposed)	- \$3.2M
■ Transit—DASH/WMATA (Requested vs. Proposed)	- \$2.1M
■ New or Broadened Initiatives	+ \$1.4M
■ \$0.03 Cash Capital	+ \$10.6M
■ FY 2014 Proposed Budget	= \$626.6M

**\$30.5M
Gap**
(assumes
\$10.0M in
Revenue
growth;
Revenue =
\$597.9)

Impacts to Strategic Plan Goal

1. Alexandria has quality development and redevelopment, support for local businesses and a strong, diverse and growing local economy.



Department	Investment	Increase to Budget	Impacts
ACVA	Increase Destination Advertising Campaign	\$200,000	Estimated to generate \$500k in increased tax revenue from additional visitors; Total budget is \$900k
P&Z	Add Urban Planner III for development review	\$95,420	Enhance development review process

Department	General Fund Reduction	Decrease to Budget	Impacts
AEDP	Eliminate Façade Improvement Program for Arlandria/Enterprise Zone area properties	-\$15,000	Coincides with the expiration of the enterprise zone; One-Time Savings
ACVA	Reduce Visitor Center Hours from January to Mid-March	-\$15,000	Close at 5 pm instead of 8 pm Sunday-Wednesday for 10 weeks during slowest visitor periods
AEDP	Eliminate participation in the Greater Washington Initiative	-\$25,000	The regional GWI program was eliminated
T&ES	Advertising contracts on King Street Trolley	-\$10,000	Represents a decrease in funding to DASH; Increased local business exposure

Impacts to Strategic Plan Goal

1. Alexandria has quality development and redevelopment, support for local businesses and a strong, diverse and growing local economy.



Department	General Fund Reduction	Decrease to Budget	Impacts
T&ES	Transfer 3 Permit Technicians to the Code Enterprise Fund to consolidate services and enhance customer service	-\$220,799	Will provide greater customer service while eliminating General Fund Support
RPCA	Reduce funding for City Birthday Celebration	-\$23,000	Eliminate \$15k for headline act; \$3k in sound support; and \$5k for staff support (reduce program hours from 6 to 3 hours); the total budget for FY14 is \$19,200
AEDP/SBDC	Shift SBDC communications funding from staff cost to IT investment	-\$49,288	Will reduce face-to-face interaction but enhance website and accessibility of information
OHA	Transfer Archeologist I to Code Enterprise Fund to consolidate services and enhance customer service	-\$94,986	Will provide greater customer service while eliminating General Fund Support
P&Z	Transfer Urban Planner III position to Code Enterprise Fund to consolidate services and enhance customer service	-\$120,295	Will provide greater customer service while eliminating General Fund Support
Economic Dev't Marketing Fund	Carry-over economic development marketing funds from FY 2013	-\$50,000	Reduction reflects amount carried forward from FY 2013

Impacts to Strategic Plan Goal

2. Alexandria respects, protects and enhances the health of its citizens and the quality of its natural environment.



Department	Investment	Increase to Budget	Impacts
T&ES	Create a year-round on-call service (similar to metal goods) for brush, downed limbs, firewood, shrubs, and bamboo	\$205,000 (funded by solid waste/refuse fee)	Improve sustainability and reduce the pollutants discharged by residents/businesses
T&ES	Expand the current leaf and Christmas tree mulching service to year-round mulching of brush materials to be available to the public and for use on City properties	-\$70,000 (funded by solid waste/refuse fee)	Increase in service while providing a savings to the City is made possible by diverting from expensive processing and the removal of tub grinding contracts
T&ES	Initiate a grass and yard waste recycling program for curbside collection	\$28,000 (funded by solid waste/refuse fee)	Improve sustainability by diverting from expensive processing and reducing pollutants discharged

Department	General Fund Reduction	Decrease to Budget	Impacts
Health	Revised schedule for seasonal employees (mosquito abatement)	-\$16,070	No negative impact
Health	Revised schedule for seasonal employees (seasonal employees)	-\$16,070	No negative impact
RPCA	Close 3 recreation centers on 3 City holidays: Charles Barrett, Mt. Vernon, and Patrick Henry on MLK Jr Day, President's Day and day after Thanksgiving	-\$18,000	The average attendance is 20 people at each recreation center on those holidays and regional recreation centers will remain open

Impacts to Strategic Plan Goal

2. Alexandria respects, protects and enhances the health of its citizens and the quality of its natural environment.



Department	General Fund Reduction	Decrease to Budget	Impacts
RPCA	Eliminate early morning hours at Charles Houston Recreation Center (eliminate 6 AM to 9 AM hours)	-\$26,250	Average daily attendance is 8 people during these hours
RPCA	Reduce professional services budget for planting City horticulture site	-\$40,000	Maintenance at the following landscaped sites will remain unchanged: Founders Park, City Hall/Market Square, Ramsay Visitor Center, 100N to 200S blocks of Washington St. medians, Court House, Lyceum, Masonic Temple, and King Street Metro area. However, 38 other sites will be eliminated from planting annuals
RPCA	Close Warwick Pool	-\$92,000	Summer attendance was 10,252 last year with the largest visits from community summer camps, which can be routed to another pool. Warwick is leased by the City and current infrastructure is in poor condition. The pool will need \$551K in deferred capital infrastructure maintenance over the next several years.
Health	Reduce non-personnel budget	-\$116,228	No Impact; A portion of utility and custodial costs transferred to the State

Impacts to Strategic Plan Goal



3. Alexandria has a multimodal transportation network that supports sustainable land use and provides internal mobility and regional connectivity for Alexandrians.

Department	General Fund Reduction	Decrease to Budget	Impacts
T&ES	Increase King Street Trolley Headways from 15 to 20 minute intervals year-round; Service will begin at noon instead of 11 am	-\$140,000	During busy months it will increase the wait time and/or decrease ridership and impact perception
T&ES	Cancel the implementation of the Arlandria/Del Ray Shuttle	-\$450,000	The service does not currently exist

Impacts to Strategic Plan Goal

4. Alexandria is a caring community that supports and enhances the well-being, success and achievement of the City's residents.



Department	Investment	Increase to Budget	Impacts
Housing	Add Relocation Assistance—Beauregard relocation	\$83,609 (non General Fund)	Funded through the dedicated Affordable Housing funds
Library	Increase non-personnel budget to include cleaning contract	\$57,744	Includes 3 times a week cleaning at central and all branches

Department	General Fund Reduction	Decrease to Budget	Impacts
DCHS	Eliminate Aspen Apartments	-\$20,026	Reduce bed days provided from 49,206 to 47,806
DCHS	Reduce Mental Health Systems of Care Prevention training	-\$22,324	Reduce staff training which may have indirect impact on level of service provided
DCHS	Reduce public assistance processing services by eliminating one of 15 Benefit Technicians	-\$45,205	Position is currently vacant
DCHS	Reduce the JobLink non-personnel budget	-\$47,728	Reduce printing, office supplies, client support, clothing, training, and transportation and therefore may decrease by 1.4% the number of people assisted
DCHS	Contract out the Detox Kitchen	-\$150,000	Positions are filled but service is expected to continue
DCHS	Appropriate additional Virginia Department of Social Services revenues	-\$397,402	No impact

Impacts to Strategic Plan Goal

4. Alexandria is a caring community that supports and enhances the well-being, success and achievement of the City's residents.



Department	General Fund Reduction	Decrease to Budget	Impacts
DCHS	Eliminate Detox Registered Nurse position	-\$55,904	Position is vacant
DCHS	Eliminate one of 18 Employment Training Specialists	-\$63,705	May reduce the number of persons placed in employment through training and education by 16%
DCHS	Cancel the implementation of the bullying coordination and prevention services by eliminating one Therapist position	-\$65,800	Program has not commenced
DCHS	Incorporate coupon/means testing for Senior Taxi	-\$91,883	Will direct resources to those in most need of the service
DCHS	Eliminate the English language and citizenship orientation services by eliminating the Education Specialist position	-\$115,620	Approximately 300 Spanish speaking people participate in this program
DCHS	Decrease grant funding available to community organizations serving human services by 6%	-\$121,996	Reduce the amount of available funding for Human Service grants yet to be issued
DCHS	Appropriate additional Community Services Block Grant revenues	-\$66,562	No impact

Impacts to Strategic Plan Goal

4. Alexandria is a caring community that supports and enhances the well-being, success and achievement of the City's residents.



Department	General Fund Reduction	Decrease to Budget	Impacts
DCHS	Eliminate two Therapist Supervisor positions	-\$176,877	Not expected to diminish the level of service provided
Library	Eliminate Library Associate I position responsible for Talking Books program	-\$88,411	Filled position; Program will be reallocated to other employees and will drop from 35 to 20 hours per week
Library	Reduce Library Materials from all branches	-\$56,000	Will decrease materials holdings from 499,260 to 497,660 decreasing circulation by 1% from 1.456 million to 1.442 million
Library	Reduce hours at Barrett, Burke, and Duncan Library branches by 2 hours per week	-\$93,454	Estimated to decrease library visits by 2% from 906,122 to 888,000 but may limit access for youth and working families
RPCA	Pro-rate maintenance of 5 new parks and 1 new right-of way based on adjusted acceptance dates	-\$192,499	This is one-time savings; Preliminary budget assumed full year of maintenance but it has been adjusted
DCHS	Reduce childcare non-personnel budget	-\$148,535	These funds were initially provided to supplement State and Federal childcare funding however a reevaluation of the program proved that these funds are no longer needed

Impacts to Strategic Plan Goal

5. Alexandria is financially sustainable, efficient, community-oriented and values its employees.



Department	Investment	Increase to Budget	Impacts
Finance	Increase self-reporting tax compliance by adding a Compliance Officer	\$69,345	Estimated to generate an additional \$140K in self-reported tax collections
Real Estate	Increase real estate assessment compliance with the addition of an Appraiser	\$66,498	Estimated to generate \$120K in additional tax revenue
T&ES	Fund the Capital Bikeshare operating subsidy from the TIP	\$70,000 (TIP)	Increase multi-modal transportation options
All	Increase contribution for workers compensation costs	\$500,000	Bring budget in-line with historical trends

Department	General Fund Reduction	Decrease to Budget	Impacts
Code	Transfer costs from the General Fund to the Code Enterprise Fund	-\$77,995	No negative impact; Eliminates General Fund support and consolidates services
HR	Eliminate Employee Recruitment via Job Fairs	-\$15,000	Minimal impact
ITS	Reduce maintenance/equipment support funds	-\$66,000	Minimal impact due to ERP conversion

Impacts to Strategic Plan Goal

5. Alexandria is financially sustainable, efficient, community-oriented and values its employees.



Department	General Fund Reduction	Decrease to Budget	Impacts
Multiple	Eliminate sick leave bonus pay out (and annual conversion to leave) to employees	-\$305,000	Minimal impact
RPCA	Reduce operating supplies budget	-\$13,972	Represents a 24% reduction in this budget but operational efficiencies will mitigate this impact
RPCA	Reduce minor vehicle repairs budget	-\$16,143	No impact; Funds are appropriately budgeted in the General Services budget
RPCA	Reduce professional services budget	-\$18,488	No impact; Reduce contract services for park maintenance equipment repair as repair work will be done in house
General Services	Contract out Space Management Services	-\$51,933	Position is filled
General Services	Implement Automated Parking Facilities	-\$100,000	Three facilities: Cameron/St. Asaph, Henry, and Thompson's Alley would transition to self-service parking

Impacts to Strategic Plan Goal

5. Alexandria is financially sustainable, efficient, community-oriented and values its employees.



Department	General Fund Reduction	Decrease to Budget	Impacts
RPCA	Reduce non-personnel budget	-\$34,750	Reduces the amount spent on promotional materials for internal workshops; temporary services for special projects; and will eliminate mailing department program brochures that can be found at recreation centers and online
HR	Shift Employee Wellness Services from consultant to current in-house staff	-\$60,000	No negative impact
Finance	Eliminate Parking Adjudication contract and shift responsibility to General District Court	-\$134,580	No negative impact
All	Healthcare plan design changes	-\$1,571,000	Creates future sustainability and brings plan more in line with peers
Public Safety	Increase Fire/Police Pension Employee Contributions	-\$632,000	Increase police/fire contribution by 2%

Impacts to Strategic Plan Goal

6. The City protects the safety and security of its residents, businesses, employees and visitors.



Department	Investment	Increase to Budget	Impacts
Police	Add two additional Parking Enforcement Officers	\$106,000	By increasing compliance and responding sooner it is anticipated an additional \$308,000 could be generated
Police	Continue participation in the Northern Virginia Gang Task Force	\$25,000	Federal funding was eliminated in FY 13; This funding represents the City's contribution within the 13 jurisdiction program

Department	General Fund Reduction	Decrease to Budget	Impacts
CSU	Reduce non-personnel expenses	-\$6,000	Reduce education and training and professional services budget used to pay instructors for the youth intervention/prevention programs; May impact approximately 30 youths (1/3 of total accepted)
CSU	Eliminate Youth Services Coordinator position	-\$72,156	Position currently vacant
DCHS	Eliminate one of 12 Child Protective Services positions who oversees early intervention and preventions services to families	-\$100,789	Position is currently filled and is estimated that about 25% of families receiving these services will be impacted (87 families to 65 families)
FIRE	Delay hiring 8 Medics by 4 months (slated for new Station 210)	-\$194,060	One-time savings; Delay hiring from July to November 2013

Impacts to Strategic Plan Goal

6. The City protects the safety and security of its residents, businesses, employees and visitors.



Department	General Fund Reduction	Decrease to Budget	Impacts
FIRE	Reduce overtime by redeploying 12 fire suppression staff slated for Station 210 until new station opens (~ May 2014)	-\$600,000	One-time savings; Allows new hires to supplement staffing on 4-person engines in order to bring down overtime expenditures required to meet minimum staffing levels
ITS	Eliminate use of off-site storage for back-up data and it will now be stored on-site	-\$15,000	No negative impact
Police	Reassign one Vice/Narcotics Detective to patrol and eliminate an incoming Police Officer I position	-\$88,532	Reduces Vice/ Narcotics from 11 to 10 detectives
Police	Reassign two Traffic Enforcement Motorcycle Officers to patrol and eliminate two incoming Police Officer I positions	-\$177,065	Reduces Traffic Enforcement Motorcycle Officers from 9 to 7 Officers and may decrease number of traffic citations by approximately 1,800
Police	Reassign two Tactical Anti-Crime (TAC) Officers to patrol and eliminate two incoming Police Officer I positions	-\$177,065	Reduces TAC Officers from 9 to 7
Police	Eliminate a civilian Domestic Violence Social Worker	-\$99,660	Three sworn positions will remain for investigative work; Eliminates outreach to current and future victims

Impacts to Strategic Plan Goal

6. The City protects the safety and security of its residents, businesses, employees and visitors.



Department	General Fund Reduction	Decrease to Budget	Impacts
RPCA	Reduce after hour contracted marina security from 8 hours to 6 hours (from 9 pm-5 am to 10 pm-4 am)	-\$15,000	Minimal impact
SHERIFF	Eliminate one contracted Mental Health Senior Therapist	-\$42,900	This position is partially funded by a DCHS grant, DCHS is in the process of reprogramming the dollars
SHERIFF	Eliminate a Mental Health Probation Officer	-\$59,233	Position is vacant
SHERIFF	Reassign a Deputy Sheriff I position in the Inmate Work Detail Program and eliminate the hiring of an incoming Deputy Sheriff position	-\$75,839	Available work can be absorbed by other Deputy Sheriff's assigned to the IWD
SHERIFF	Hold vacant a Chief Deputy position for six months	-\$98,472	Supervision for 1 of 4 Bureaus in the Sheriff's Office may be weakened when the position is held vacant for six months

Impacts to Strategic Plan Goal



7. Alexandria is an inclusive community and one that values its rich diversity, history and culture.

Department	Investment	Increase to Budget	Impacts
OHA	Increase part-time funding for the Black History Museum	\$4,768	Increase rental opportunities and visitor experience by providing additional resources

Department	General Fund Reduction	Decrease to Budget	Impacts
RPCA	Reduce arts grants by 6%	-\$11,000	The City is reducing funding for arts grants to the Alexandria Commission on the Arts by 6%, for a total budget of \$173,937 in FY14.
OHA	Reduce funding for marketing for the Civil War Sesquicentennial	-\$30,000	Budget for FY 2014 is \$50k
OHA	Salary savings for hiring a new Archeologist at a lower salary	-\$42,001	No negative impact
OHA	Reclassify Public Information Officer from full-time to part-time	-\$43,000	May reduce the amount of information available to the public

Background Slides



Revenue Breakdown

Other Local Taxes	FY 2013 Approved	FY 2013 Projected	FY 2014 Proposed
Vehicle Personal Property	20.9	22.9	24.4
Business Personal Property	16.6	16.8	17.1
Local Sales & Use Taxes	24.9	26.1	27.3
Consumer Utility Taxes	11.1	10.2	10.3
Business License Taxes	33.0	31.8	33.0
Bank Franchise Taxes	2.7	2.7	2.7
Motor Vehicle License Taxes	3.4	3.4	3.4
Real Estate Recordation Taxes	4.9	5.2	5.2
Tobacco (Cigarette) Taxes	2.6	2.6	2.9
Transient Lodging Taxes	12.4	12.3	12.5
Restaurant Meals Taxes	16.9	16.9	17.6
Daily Rental Tax	0.0	0.0	0.0
Admissions Tax	1.0	1.0	1.0
Telecommunications Tax	0.6	0.6	0.6
Communications Sales Tax	11.3	11.3	11.3
Total Other Local Taxes	162.4	163.9	169.4



Revenue Breakdown

Federal & State Revenue	FY 2013 Approved	FY 2013 Projected	FY 2014 Proposed
Federal Prisoner Per Diem	6.7	6.7	6.5
Build America Bonds Interest Reimbursement	1.7	1.7	1.7
Other Federal Aid	1.2	1.2	1.2
Personal Property Tax Relief	23.6	23.6	23.6
State Aid for Public Safety	5.4	5.4	5.4
State Aid for Constitutional Officers	6.4	6.4	7.4
Street & Highway Maintenance	6.6	6.6	6.6
State Prisoner Per Diem	0.5	0.5	0.5
Vehicle Rental and Carriers Tax	0.9	0.8	0.8
Other State Aid	0.6	0.6	0.6
Total Federal & State Revenue	53.6	53.5	54.4